

- **Rate Recovery Program**  
**South East Asia & Indian Subcontinent to Australia**

August 16, 2010

Dear Customer,

We would like to inform you that Hapag-Lloyd will increase rates for all cargoes and all container types from South East Asia & Indian Subcontinent to Australia by

- **USD 300 per TEU with effect from September 15, 2010**

South East Asia comprises Singapore, Brunei, Malaysia, Indonesia, Philippines, Myanmar, Cambodia, Thailand and Vietnam.

Indian Subcontinent comprises India, Bangladesh, Pakistan and Sri Lanka.

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG